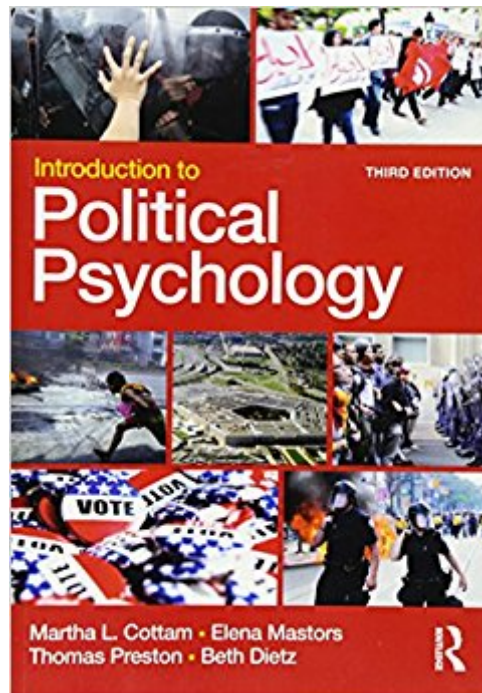


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# Introduction To Political Psychology: 3rd Edition



## Synopsis

This comprehensive, user-friendly introductory textbook to political psychology explores the psychological origins of political behavior. The authors introduce readers to a broad range of theories, concepts, and case studies of political activity to illustrate that behavior. The book examines many patterns of political behaviors, including leadership, group behavior, voting, media effects, race, ethnicity, nationalism, social movements, terrorism, war, and genocide. It explores some of the most horrific things people do to each other, as well as how to prevent and resolve conflict and how to recover from it. The book contains numerous features to enhance understanding, including text boxes highlighting current and historical events to help students see the connection between the world around them and the concepts they are learning. Different research methodologies used in the discipline are employed, such as experimentation and content analysis. The third edition of the book has two new chapters, one on the media, and one on social movements. This accessible and engaging introductory textbook is suitable as a primary text on a range of upper-level courses in political psychology, political behavior, and related fields, including policymaking.

## Book Information

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## Customer Reviews

"Political Psychology addresses the nexus between politics and psychology- what leads leaders to lead, followers to follow? How can ordinary people perpetrate extraordinary evil? In Introduction to Political Psychology, 3rd ed. the authors deftly clarify a wide range of vexing problems, from leader

personality to man" – "the inhumanity to man. An admirable introduction to the interdisciplinary of political psychology." – "Jerrold M. Post, M.D., Director of Political Psychology at The George Washington University and author of *Leaders and their Followers in a Dangerous World* "A tour de force introduction to the field of political psychology as viewed through the lens of both the mass public and political elites. The book demonstrates the relevance of individuals and groups to the understanding of how politics works." – "Margaret G. Hermann, Cramer Professor of Global Affairs, Director, Moynihan Institute of Global Affairs Maxwell School, Syracuse University

Martha L. Cottam is a Professor of Political Science in the School of Politics, Philosophy, and Public Affairs at Washington state University. She specializes in political psychology, international politics, and intercommunal conflict. She has published books and articles on US foreign policy, decision making, nationalism, and Latin American politics. She received her Ph.D. from UCLA. Elena Mastors is currently Vice President and Dean of Applied Research at the American Public University System. Previous to her work with APUS, she was an Associate Professor in the National Decision Making Department of the Naval War College, and also held various senior intelligence and policy positions in the Office of Undersecretary of Defense for Intelligence and the Defense Intelligence Agency. She has published numerous books, articles and papers on the subject of the political psychology of conflict and armed group. She received her Ph.D. from Washington State University. Thomas Preston is a Professor of Political Science in the School of Politics, Philosophy, and Public Affairs at Washington State University. He specializes in political psychology, leadership analysis, and international politics. He has written numerous books and articles on presidential leadership, weapons of mass destruction, and American foreign policy. He received his Ph.D. from The Ohio State University. Beth Dietz is Professor of Psychology at Miami University. Her research interests include social identity theory, computer-mediated communication, and the scholarship of teaching and learning..She teaches a variety of courses in psychology, including introductory psychology, social psychology, research design and analysis, and a graduate teaching practicum..She has strong interests in teaching online and using technology to enhance student learning. She received her Ph.D. in social psychology from the University of Pittsburgh.

Why people are behaving the way they do is a critical factor for every politician in this globalized and complex world of 21st century

I took a class from the professor who wrote this book, and it was a breeze to compile essays from

the very clear, coherent text. I'm not very interested in politics, and this made concepts and motivations very easy to understand, and with highlighted vocab words and key concepts laid out, it was simple to digest academically.

Excellent account of human behavior on those who run for and win political office. an educational reminder of who's really in charge in any home kitchen, wall street board room or just hanging out enjoying conversation with friends in some coffee shop.

Great Product will buy again.

Great book to introduce students and others to the concepts involved in Political Psychology

Well written book. Easy to follow concepts. One of the better text books out there for Political Psychology beginners. I have used it for several classes.

This book is very recommended for anyone interested in politics, psychology, the reasons behind political actions and of course those taking beginner classes in political psychology. The book is in an easy readable style and motivates you to learn various psychological concepts such as perception, emotions, cognition, group, etc. The book is well structured in focusing on the individual and then on the group. A chapter on leadership helps better understand presidential behavior. In the second part (Ch. 6-10) many of the concepts are applied to specific areas of interest to political scientists: voting and the media, race and ethnicity, nationalism, political extremism and international relations. Each chapter concludes with a list of key terms (which are also bold within the text). At the end of the book, all terms are listed for quick reference. However since this book is merely introductory, it will make you want to read more on the interesting topics. The literature lists at the end of each chapter give a good start for further research! Definitely recommended! 5 out of 5 stars

This is one of a handful of college courses/textbooks that has stuck with me for the six years or more since I took Dr. Cottam's course. I took the course right out of the gate, first semester of university, with no other preparation (I agree with the guy who says that for best results you should probably know some social psychology first-but the book is good enough that you could survive without it!). At the time I was baffled, but the concepts were explained so clearly and with such good

examples that when I did have more context later on (ie: became less ignorant) for the material, it all clicked. I still think about the ideas presented by Cottam et al and refer back to this book. Highly recommend!!

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